



Indiana Supplier INsight

Windiana 2010 Conference

July 22, 2010

Conexus Indiana



- A statewide economic development organization focused on Advanced Manufacturing & Logistics industries
- Three Strategic Priorities:
 - Human capital – building a world-class manufacturing and logistics workforce
 - Promotion - changing perceptions about manufacturing and logistics
 - Industry growth - facilitating industry connections



Indiana Supplier INsight PROCUREMENT EPORTAL

- A Procurement portal. Easy to Use. **A FREE service**
- Indiana Focused – 5,310 Hoosier businesses registered.
- Access to a Broad Spectrum of Capable Hoosier Businesses.
- Comprehensive Supplier Information: capability, diversity, certifications, product/services information, demographics
- Supported & promoted by IEDC, IN Secretary of State, IN Dept of Admin and IN Chamber of Commerce

Why a procurement eportal?



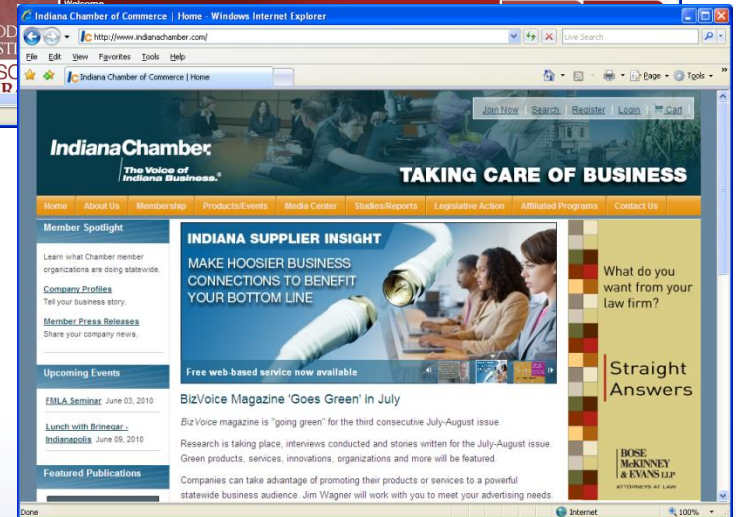
- Small/medium size Hoosier manufacturers & logistic firms said their #1 concern is getting new business
 - Making connections with buyers/understanding their requirements is difficult
- OEM's and state agencies have difficulty finding qualified Hoosier suppliers
 - Search tools can be too broad; not enough info in company profiles
 - Time consuming to track down qualified businesses
- Indiana has a substantial qualified supplier base
 - Promotion/matchmaking needed to raise awareness

How to get to the eportal



Click on the icon on sponsor websites

Or Surf to:
www.IndianaSupplierInsight.com



CONEXUS
INDIANA

To register your business - click on **Register Now!**

Click
here



Indiana Supplier INsight

Brought to you by:
Our Sponsor

Click here (Red arrow pointing to 'Register Now!')

Advertise Here

Ad Spaces Available

320 PXs High
by
160 PXs Wide

First Time Users Click on the Registration Link Below
[Register Now!](#)

Previously Registered Users Please Login Here:
Login ID:
Password:
[Login](#)
[Forgot your password? click here](#)

[Click here for more information](#)

Welcome to Indiana Supplier INsight
Welcome to Indiana Supplier INsight, a procurement Portal for connecting Indiana suppliers with procurement opportunities.
Indiana Supplier INsight is a free business-to-business e-marketplace service sponsored by Conexus Indiana and the Indiana Economic Development Corporation.
Suppliers must have an Indiana address to register in the ePortal. Buyers may be from any world-wide location. Enhance the visibility of your business! Register your company on Indiana Supplier INsight.

"Indiana Supplier INsight is a valuable tool for Purdue to source Hoosier suppliers. Its search function is very comprehensive and easy to use."
Jesse Moore
Director, Supplier Diversity
Purdue University

FOR TECHNICAL SUPPORT,
PLEASE CONTACT
spgsupport@supplergateway.com

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INDIANA ACCOUNTS FOR BUSINESS
CONEXUS INDIANA
Indiana Secretary of State

Indiana Chamber The Voice of Indiana Business

CONEXUS
INDIANA

Enter your company's information

Additional Info

| | | | | | | | | | | | |
|---|--|---|--|---|--|--|--|--|--|----------------------|--|
| *Year Established: | Please Select ▼ | | | | | | | | | | |
| *Number of Employees: ? | <input type="text"/> | | | | | | | | | | |
| 2006 Revenues: ? <small>(Numbers only, no commas or symbols. Decimal Points are permitted.)</small> | *Government: US\$ <input type="text"/> | | | | | | | | | | |
| | *Non-Government: US\$ <input type="text"/> | | | | | | | | | | |
| *Primary NAICS: ? <small>(6 Digit Codes only)</small> | <input type="text"/> | | | | | | | | | | |
| *Ownership: ? <small>(Majority Owner; 51% or more) You must make a "Yes" or "No" selection for each of the categories shown.</small> | <table><tr><td>Minority Owned</td><td><input type="radio"/> Yes <input type="radio"/> No</td></tr><tr><td>Veteran Owned</td><td><input type="radio"/> Yes <input type="radio"/> No</td></tr><tr><td>US Citizen Owned</td><td><input type="radio"/> Yes <input type="radio"/> No</td></tr><tr><td>Women Owned</td><td><input type="radio"/> Yes <input type="radio"/> No</td></tr><tr><td>Service Disabled Vet</td><td><input type="radio"/> Yes <input type="radio"/> No</td></tr></table> | Minority Owned | <input type="radio"/> Yes <input type="radio"/> No | Veteran Owned | <input type="radio"/> Yes <input type="radio"/> No | US Citizen Owned | <input type="radio"/> Yes <input type="radio"/> No | Women Owned | <input type="radio"/> Yes <input type="radio"/> No | Service Disabled Vet | <input type="radio"/> Yes <input type="radio"/> No |
| Minority Owned | <input type="radio"/> Yes <input type="radio"/> No | | | | | | | | | | |
| Veteran Owned | <input type="radio"/> Yes <input type="radio"/> No | | | | | | | | | | |
| US Citizen Owned | <input type="radio"/> Yes <input type="radio"/> No | | | | | | | | | | |
| Women Owned | <input type="radio"/> Yes <input type="radio"/> No | | | | | | | | | | |
| Service Disabled Vet | <input type="radio"/> Yes <input type="radio"/> No | | | | | | | | | | |
| Owners Ethnicities: ? <small>Required if Minority Selected (Majority Owner; 51% or more)</small> | <table><tr><td><input type="checkbox"/> African American</td><td><input type="checkbox"/> Native American</td></tr><tr><td><input type="checkbox"/> Asian Pacific American</td><td><input type="checkbox"/> Subcontinent Asian American</td></tr><tr><td><input type="checkbox"/> Canadian Aboriginal</td><td><input type="checkbox"/> White (not Hispanic)</td></tr><tr><td><input type="checkbox"/> Hispanic American</td><td></td></tr></table> | <input type="checkbox"/> African American | <input type="checkbox"/> Native American | <input type="checkbox"/> Asian Pacific American | <input type="checkbox"/> Subcontinent Asian American | <input type="checkbox"/> Canadian Aboriginal | <input type="checkbox"/> White (not Hispanic) | <input type="checkbox"/> Hispanic American | | | |
| <input type="checkbox"/> African American | <input type="checkbox"/> Native American | | | | | | | | | | |
| <input type="checkbox"/> Asian Pacific American | <input type="checkbox"/> Subcontinent Asian American | | | | | | | | | | |
| <input type="checkbox"/> Canadian Aboriginal | <input type="checkbox"/> White (not Hispanic) | | | | | | | | | | |
| <input type="checkbox"/> Hispanic American | | | | | | | | | | | |
| *Organization Type: ? | Please Select ▼ | | | | | | | | | | |
| *Capabilities: ? <small>The information you provide here may be used when buyers conduct searches. (Limit to 2000 characters approx. 400 words)</small> | <p>Please provide an accurate and complete description of your product and service capabilities.</p> <div><div></div><div></div></div> | | | | | | | | | | |

Supplier Registration:

- Collect key data
 - Demographics
 - Capabilities
 - Quality Certifications
 - Diversity
- Can require permissions to view certain supplier info
- Establish point of contact
 - Can have multiple users

Upload documents, brochures, certs

Default - Windows Internet Explorer
https://smtapp.suppliergateway.com/conexus/Default.aspx

File Edit View Favorites Tools Help

Default

For an application to be submitted, every section must be completed. After completing/updating all required and applicable fields in a section, be sure to click on the DONE button at the bottom of the page to save the new information and update the section to complete it. To access the other sections of the application/profile for completion, select from the dropdown list below titled Application/Profile Sections.

If you are having trouble viewing the entire page, you may want to adjust your screen resolution.

Application/Profile Sections: Your Application is Not Complete

Upload Attachments *.....Incomplete

HELP

SUBMIT APPLICATION LATER

Application Status:
100%
0% 100%
Complete Not Complete

ATTACH DOCUMENTS/FILES

Click on the "Browse" button to search for your file on your hard drive. Once you have selected your file, click on the "Upload" button.

Only .pdf,.doc,.gif,.jpeg,.jpg,.xls,.vsd,.ppt file types are supported to upload and the file cannot exceed 20 MB in size for 1 file and total of 100 MB for all files.

This area is for Product, Service and Capabilities related information only. If you wish to attach information about certifications that you hold, we strongly suggest that you utilize the certifications section.

Note: By using this feature, you are certifying that your information is true. If not, please do not upload any files or images to avoid unintentionally misrepresenting your company.

* Choose a file: Browse...

* Filename:

Description: (Max. 500 chars)

Done Internet 100%

Supplier Registration:

- 100 mb document space for each registration
- Link to your website

Search, post or team on opportunities

Home

My Account

Company Admin

Find Posted Opportunities

Sourcing

Discussions Forums

Calendar

View Posted Opportunities

* Click on "Subject" to view/process a listing.

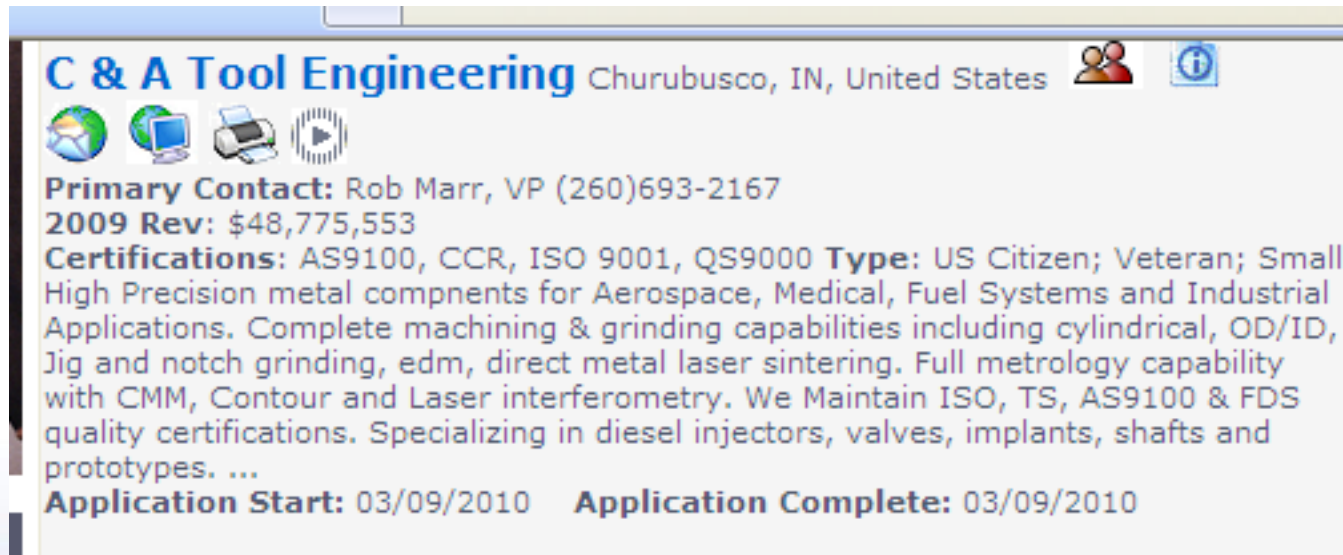
* Solicitations marked with a check means there are companies looking for Teaming Partners.

View All | Match My Profile

| | Company Name | Subject | NAICS/UNSPSC Codes | Due Date | Description |
|---|--------------------------------------|--|---|------------|---|
| ✓ | Indiana Department of Administration | Detoxification and Residential Addiction Treatment | 85122103: Rehabilitation services for substance abuse; 85101506: Substance abuse hospital services; 85101504: Psychiatric hospital services; 85111617: Drug addiction prevention or control services; | 07/28/2010 | http://www.in.gov/idoa/proc/bids/rfp-10-94/ |
| ✓ | Indiana Department of Administration | RFP 10-77, Office Equipment | 44000000: Office Equipment and Accessories and Supplies; 44100000: Office machines and their supplies and accessories; 44101501: Photocopiers; 44101700: Printer and photocopier and facsimile accessories; 44103100: Printer and facsimile and photocopier supplies; | 08/10/2010 | http://www.in.gov/cgi-bin/idoa/cgi-bin/bidad.pl |
| | Indiana Department of Administration | Management and operation of the Charlestown State | 83101504: Water distribution management; | 07/28/2010 | http://www.in.gov/cgi-bin/bidad.pl |
| ✓ | Indiana Department of Administration | Short Term Offender Program | 94131608: Prisoner assistance organizations; | 08/24/2010 | http://www.in.gov/cgi-bin/idoa/cgi-bin/bidad.pl |
| ✓ | Indiana Department of Administration | InTERS | 43230000: Software; | 08/16/2010 | http://www.in.gov/idoa/proc/bids/rfp-10-97/ |
| | Indiana Department of Administration | Job Profiling and Assessment System | 43230000: Software; | 08/10/2010 | THIS RFP HAS BEEN CANCELED. |

Search Results: Machining Suppliers

- 156 Hoosier suppliers with machining capability
 - 55 are diversity suppliers
 - 37 have ISO 9000, ISO 9001, AS9100 or QS9000 certifications
 - 3 are in a certified Hub Zone



C & A Tool Engineering Churubusco, IN, United States

Primary Contact: Rob Marr, VP (260)693-2167
2009 Rev: \$48,775,553

Certifications: AS9100, CCR, ISO 9001, QS9000 **Type:** US Citizen; Veteran; Small
High Precision metal components for Aerospace, Medical, Fuel Systems and Industrial
Applications. Complete machining & grinding capabilities including cylindrical, OD/ID,
Jig and notch grinding, edm, direct metal laser sintering. Full metrology capability
with CMM, Contour and Laser interferometry. We Maintain ISO, TS, AS9100 & FDS
quality certifications. Specializing in diesel injectors, valves, implants, shafts and
prototypes. ...

Application Start: 03/09/2010 **Application Complete:** 03/09/2010

Get Registered!



- Surf to <https://app.suppliergateway.com/conexus> (www.IndianaSupplierInsight.com coming soon!)
- Click on **Register Now!**
- Free online training/demo webinar every Tuesday 1 -2pm EST
- Stop by the IEDC booth for more information